

nationalgrid

Full Year Results

2018/19

16 May 2019



Cautionary statement

This presentation contains certain statements that are neither reported financial results nor other historical information. These statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include information with respect to National Grid's financial condition, its results of operations and businesses, strategy, plans and objectives. Words such as 'aims', 'anticipates', 'expects', 'should', 'intends', 'plans', 'believes', 'outlook', 'seeks', 'estimates', 'targets', 'may', 'will', 'continue', 'project' and similar expressions, as well as statements in the future tense, identify forward-looking statements. These forward-looking statements are not guarantees of National Grid's future performance and are subject to assumptions, risks and uncertainties that could cause actual future results to differ materially from those expressed in or implied by such forward-looking statements. Many of these assumptions, risks and uncertainties relate to factors that are beyond National Grid's ability to control or estimate precisely, such as changes in laws or regulations, including any arising as a result of the United Kingdom's exit from the European Union; announcements from and decisions by governmental bodies or regulators, including proposals relating to the RII0-T2 price controls as well as increased political and economic uncertainty;; the timing of construction and delivery by third parties of new generation projects requiring connection; breaches of, or changes in, environmental, climate change and health and safety laws or regulations, including breaches or other incidents arising from the potentially harmful nature of its activities; network failure or interruption, the inability to carry out critical non network operations and damage to infrastructure, due to adverse weather conditions including the impact of major storms as well as the results of climate change, due to counterparties being unable to deliver physical commodities, or due to the failure of or unauthorised access to or deliberate breaches of National Grid's IT systems and supporting technology; failure to adequately forecast and respond to disruptions in energy supplies; performance against regulatory targets and standards and against National Grid's peers with the aim of delivering stakeholder expectations regarding costs and efficiency savings, including those related to investment programmes and remediation plans; and customers and counterparties (including financial institutions) failing to perform their obligations to the Company. Other factors that could cause actual results to differ materially from those described in this announcement include fluctuations in exchange rates, interest rates and commodity price indices; restrictions and conditions (including filing requirements) in National Grid's borrowing and debt arrangements, funding costs and access to financing; regulatory requirements for the Company to maintain financial resources in certain parts of its business and restrictions on some subsidiaries' transactions such as paying dividends, lending or levying charges; the delayed timing of recoveries and payments in National Grid's regulated businesses and whether aspects of its activities are contestable; the funding requirements and performance of National Grid's pension schemes and other post-retirement benefit schemes; the failure to attract, develop and retain employees with the necessary competencies, including leadership and business capabilities, and any significant disputes arising with National Grid's employees or the breach of laws or regulations by its employees; and the failure to respond to market developments, including competition for onshore transmission, the threats and opportunities presented by emerging technology, development activities relating to changes in the energy mix and the integration of distributed energy resources, and the need to grow the Company's business to deliver its strategy, as well as incorrect or unforeseen assumptions or conclusions (including unanticipated costs and liabilities) relating to business development activity. For further details regarding these and other assumptions, risks and uncertainties that may impact National Grid, please read the Strategic Report section and the 'Risk factors' on pages 193 to 196 of National Grid's most recent Annual Report and Accounts, as updated by National Grid's unaudited half-year financial information for the six months ended 30 September 2018 published on 8 November 2018. In addition, new factors emerge from time to time and National Grid cannot assess the potential impact of any such factor on its activities or the extent to which any factor, or combination of factors, may cause actual future results to differ materially from those contained in any forward-looking statement. Except as may be required by law or regulation, the Company undertakes no obligation to update any of its forward-looking statements, which speak only as of the date of this presentation.

Agenda

Highlights

John Pettigrew

Financial review

Andy Agg

Priorities and outlook

John Pettigrew

nationalgrid





Highlights

John Pettigrew
Chief Executive

Financial performance highlights

Underlying
operating profit

£3,427m ↓4%

FY18: **£3,560m**

Underlying
EPS

58.9p ↑5%

FY18: **56.2p**

Return on
Equity

11.8% ↓50bps

FY18: **12.3%**

Asset growth
increased

7.2% ↑130bps

FY18: **5.9%**

Dividend growth
in line with policy

47.34p ↑3.1%

FY18: **45.93p**

Underlying results from continuing operations, excluding exceptional items, remeasurements, timing and major storm costs. Exceptional items totalled £624m in 2018/19

Operating profit calculated at constant currency

Safety, reliability and customer performance

- Continued strong safety performance
 - IFR of 0.1*
- Strong reliability maintained across our networks
- Good response to increased storm frequency
- Improved customer satisfaction scores across the Group

* Combined IFR is the number of injuries per 100,000 hours worked in a 12 month period for employees and contractors



Strong strategic progress in 2018/19

- Delivered strong organic growth in 18/19
 - £4.5bn of capital invested delivering asset growth of 7.2%
- Sale of Cadent to complete with £2bn in proceeds expected in June
- Good US regulatory progress, with all distribution companies under refreshed rates
- Launched new cost efficiency programmes in both UK and US
- Significant progress on interconnector portfolio
- Major milestone achieved for Property business with sale of Fulham site to St William

nationalgrid

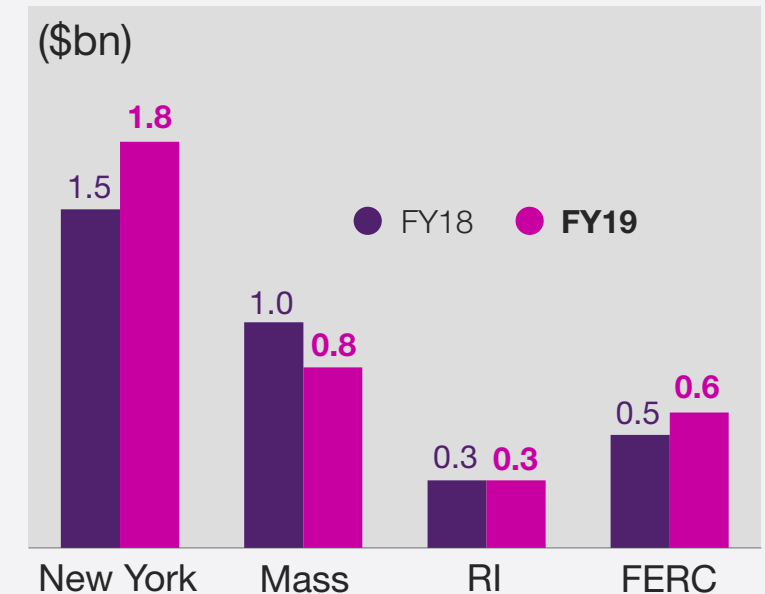


US operational performance

- Achieved 8.8% RoE, 93% of allowed
- Asset growth of 9.2%
- US cost efficiency programme launched
 - will deliver cost savings of \$30m in 19/20 and \$50m in 20/21
- Massachusetts Gas union agreement reached
 - higher costs of labour dispute due to additional spend during peak winter period
 - minimise bill increases for customers
 - exceptional charge of £283m
 - agreement with two further unions reached since January

\$3.5bn

invested driving
asset growth of 9.2%



Continued regulatory progress

- First cycle of refreshing rate plans successfully complete
- Rhode Island and Massachusetts Gas filings completed in 18/19
- Enabling New York's clean energy goals
 - \$650m capital request for smart meters (AMIs) in NiMo
- New rates filed for Massachusetts Electric and KEDNY/KEDLI

Rhode Island rate plan

Summary

- 3 year settlement from September 2018
- RoE of 9.3%
- \$240m annual capex

Massachusetts Gas rate plan

Summary

- New rates effective from October 2018
- RoE of 9.5%
- \$413m annual capex allowance

Delivering savings through outperformance in the UK

- Significant investment made so far under RII0-1, maintaining world class network reliability
 - 1,049km overhead lines replaced; 678 circuit breakers replaced
 - critical asset health investment in gas network
- Invested £10bn so far in RII0-1
 - generating almost £640m savings for customers
 - demonstrates benefit of a regulatory framework that incentivises both efficient delivery and innovation
- £1.2bn invested in 18/19
 - completed Canterbury – Richborough overhead line
 - Feeder 9 tunnelling 75% complete



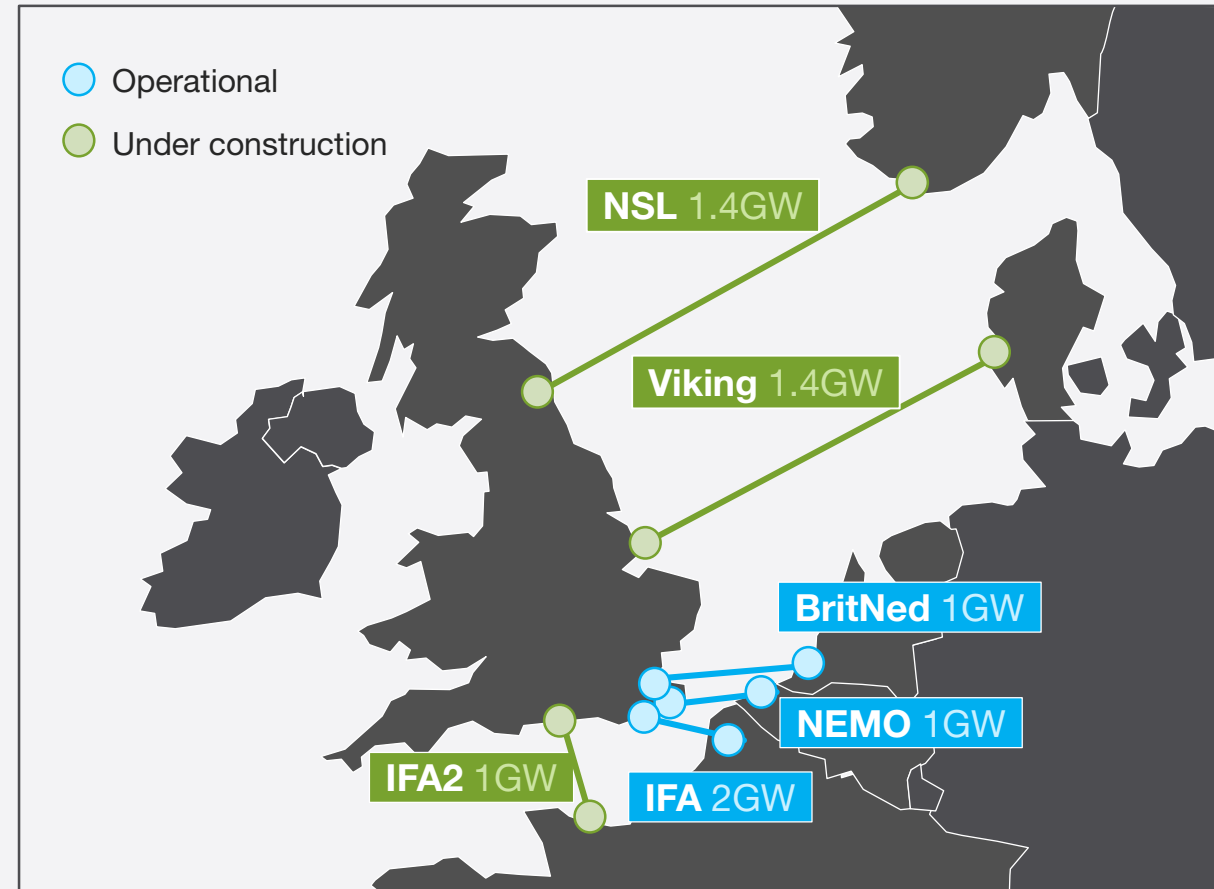
UK operational performance

- UK Return on Equity of 12.4%, consistently delivering outperformance in the 200-300bps range
- Cost efficiency programme progressing
 - one-off costs of £136m in 18/19
 - expect to deliver at least £50m opex savings in 19/20 and £100m from 20/21
- RIIO-T1 reopeners funding agreed
- Electricity System Operator now legally separate
- Limited economic impact of cancellation of NuGen and Horizon nuclear projects
 - one-off charge of £137m



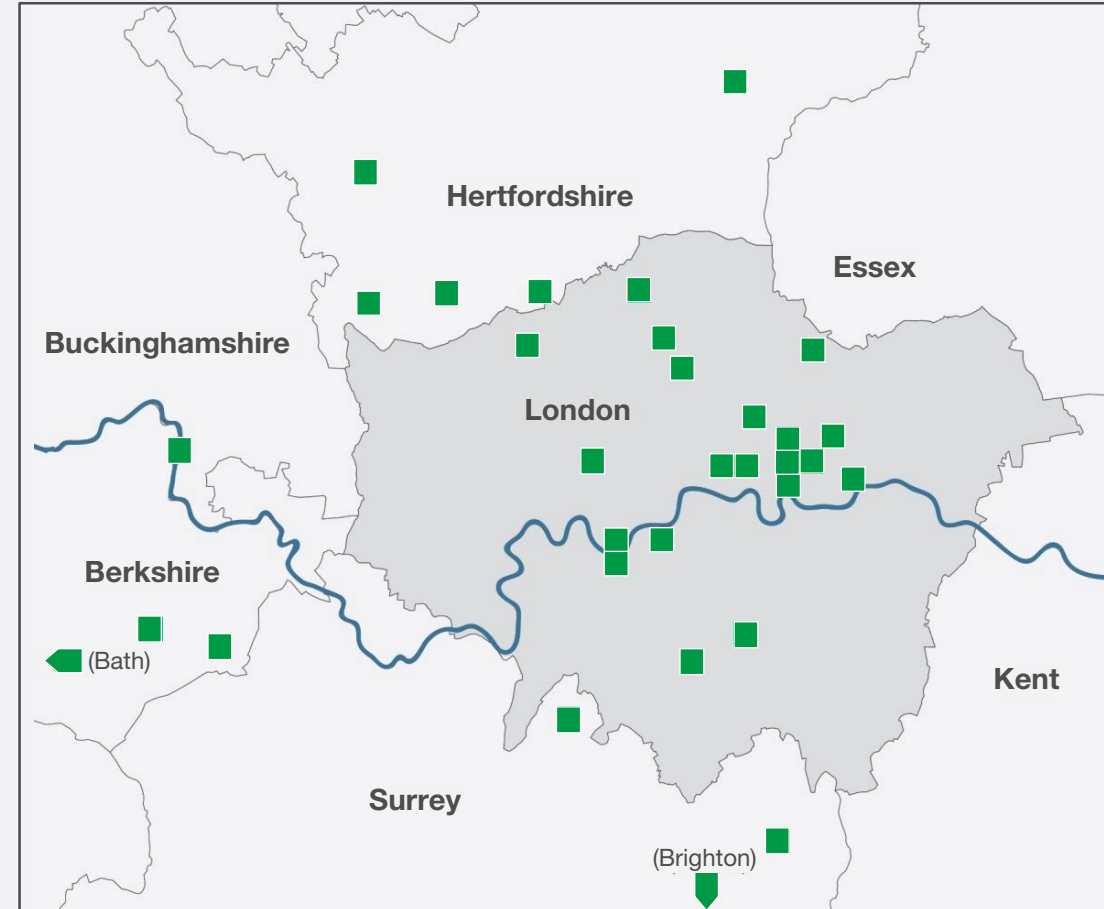
Strong progress for NG Ventures

- 1GW, 140km Nemo Link to Belgium successfully commissioned in January
- Construction of IFA2 and NSL on track
- Final investment decision taken on Viking Link
 - all planning and land rights obtained
- Geronimo acquisition enables further growth in US renewables, 6GW potential pipeline
 - expected to complete in June



Milestone achievement for Property JV

- 17 acre Fulham site sold to St William JV
 - 1,843 apartments, 646 of them affordable
- Site development starts this year
- Pipeline of future sites across London and the South East
 - potential for up to 20,000 new homes



■ Site either already transferred or under consideration for St William JV



Financial Performance

Andy Agg

Chief Financial Officer

Financial performance highlights

Underlying
operating profit

£3,427m ↓4%

FY18: **£3,560m**

Underlying
EPS

58.9p ↑5%

FY18: **56.2p**

Return on
Equity

11.8% ↓50bps

FY18: **12.3%**

Value added
per share

61.2p ↑6%

FY18: **57.9p**

Asset growth
increased

7.2% ↑130bps

FY18: **5.9%**

Dividend growth
in line with policy

47.34p ↑3.1%

FY18: **45.93p**

Underlying results from continuing operations, excluding exceptional items, remeasurements, timing and major storm costs. Exceptional items totalled £624m in 2018/19

Operating profit calculated at constant currency

UK Electricity Transmission

Return on equity

10.2%

Base return

230bps

Totex incentive

50bps

Other incentives

70bps

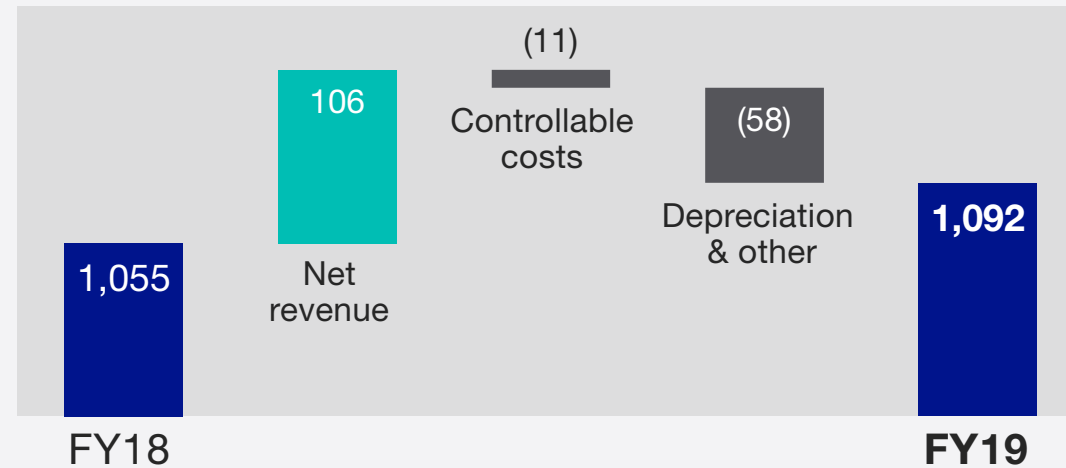
Additional allowances

Achieved
return

13.7%

FY18: **13.1%**

Underlying operating profit (£m)



Capital
investment

£925m

FY18: **£999m**

Regulated
asset value

£13.5bn

FY18: **£13.0bn**

- RoE benefits from reopener filings
- 3.8% RAV growth
- Operating profit excludes exceptional charges:
 - £137m nuclear charge
 - £100m of efficiency programme costs

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

UK Gas Transmission

Return on equity

10.0%

Base return

(110)bps

Totex incentive

120bps

Other incentives

(60)bps

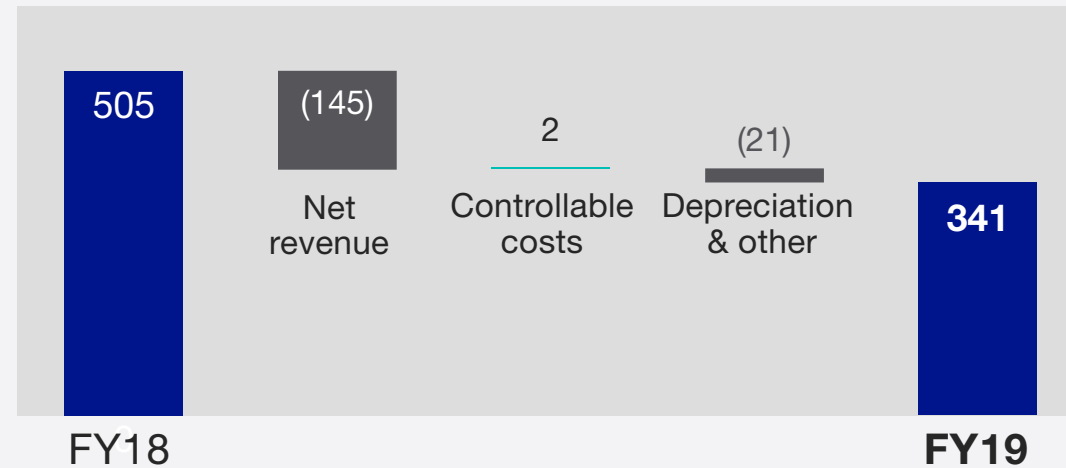
Additional allowances

Achieved
return

9.5%

FY18: **10.0%**

Underlying operating profit (£m)



Capital
investment

£308m

FY18: **£310m**

Regulated
asset value

£6.2bn

FY18: **£6.0bn**

- RoE includes impact of reopener filings and asset health spend
- Operating profit reflects expected return of Avonmouth revenues
- 3.3% RAV growth
- Operating profit excludes £36m of efficiency programme costs

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

US Regulated

Return on equity

8.6%

New York

7.6%

Massachusetts

7.7%

Rhode Island

11.5%

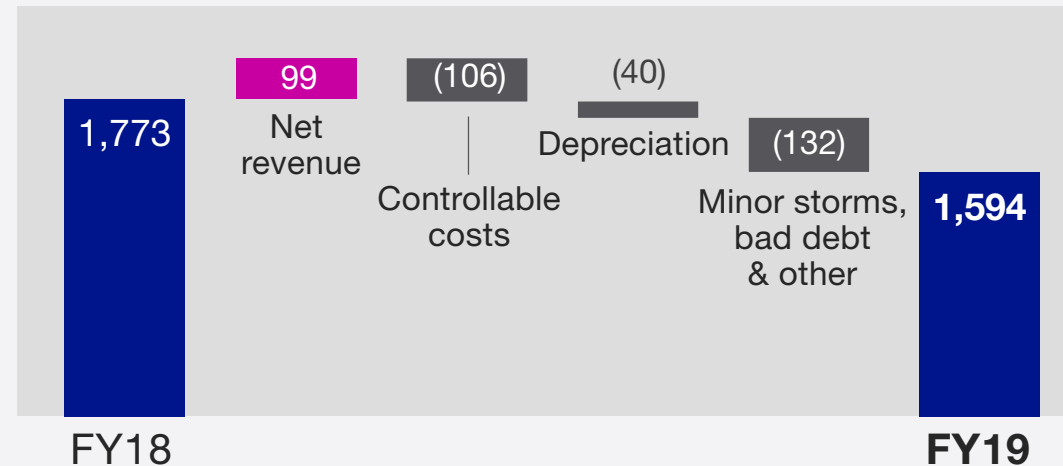
FERC

Achieved
return

8.8%

FY18: **8.9%**

Underlying operating profit (£m)



Capital
investment

\$3,458m

FY18: **\$3,290m**

Rate base

\$22.9bn

FY18: **\$20.9bn**

Assets outside
rate base

\$2.5bn

FY18: **\$2.5bn**

- Achieved 93% of the allowed return
- 9.2% rate base growth
- £80m of increased costs not expected to recur in 19/20
- Operating profit excludes exceptional charges:
 - \$370m Mass. Gas labour dispute costs
 - \$88m efficiency programme costs

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs at constant currency

Reporting our US performance

US GAAP vs IFRS

- Additional US GAAP disclosure to aid comparison to US utilities
 - US GAAP closer to regulatory accounting
- Largest differences relate to environmental and storm costs
 - other differences include depreciation and asset decommissioning costs
- Adjustments to US GAAP for levelisation
 - defers agreed regulatory revenues to future periods
 - to phase in bill increases for customers

\$m	Year ended 31 March 2019
Underlying IFRS op profit¹	2,081
Environmental reserves	(117)
Storms and other	(51)
US GAAP op profit²	1,913
Levelisation and other	(49)
EBIT	1,864

1 Underlying IFRS operating profit in USD, translated from £1,594m at a rate of \$1.31 to £1

2 Excludes charges related to the Massachusetts Gas labour dispute

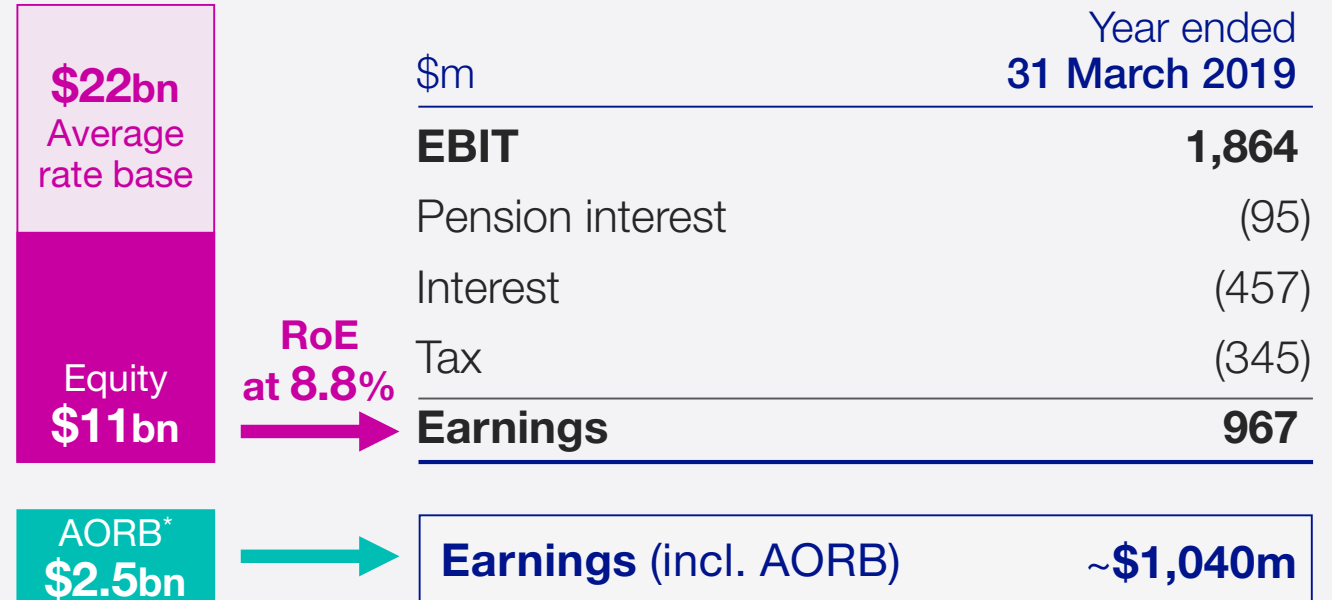
Reporting our US performance

Adjusted US GAAP earnings

- Adjusted US GAAP earnings, better measure of performance against rate plans and rate base growth

To aid comparison with other US utilities, include:

- Assets outside rate base which earn a non-cash post-tax return of ~\$75m
- Group gearing of 65%, which would increase interest charge by ~\$100m



1 Underlying IFRS operating profit in USD, translated from £1,594m at a rate of \$1.31 to £1

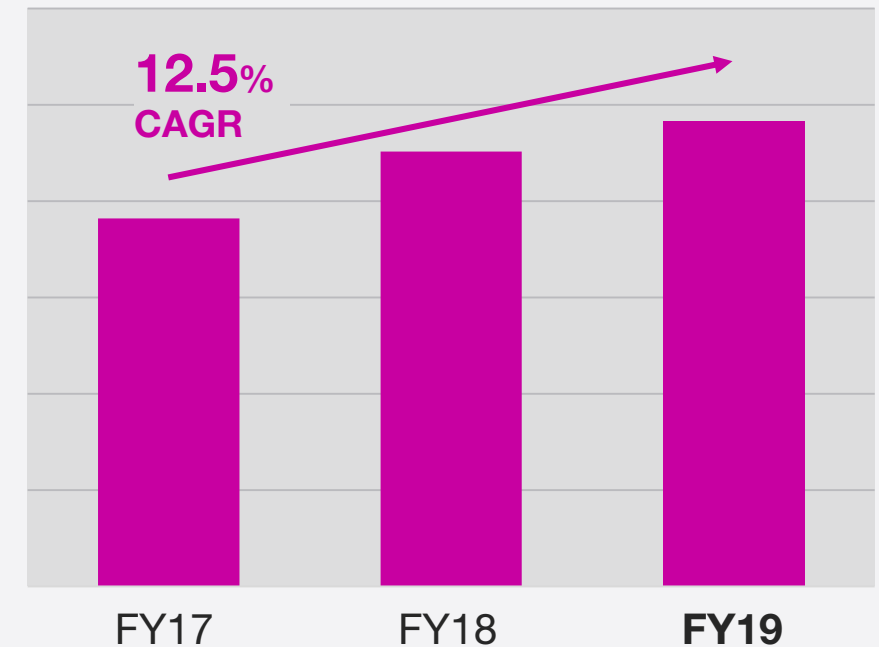
2 Excludes charges related to the Massachusetts Gas labour dispute

* Assets outside rate base

US GAAP earnings reflect regulatory progress

- Achieved adjusted US GAAP earnings CAGR of 12.5% between 16/17 and 18/19
 - reflect average asset growth of 8%
- Sustainable future earnings growth driven by
 - continued asset growth
 - earning returns close to the allowed levels

Adjusted US GAAP Earnings

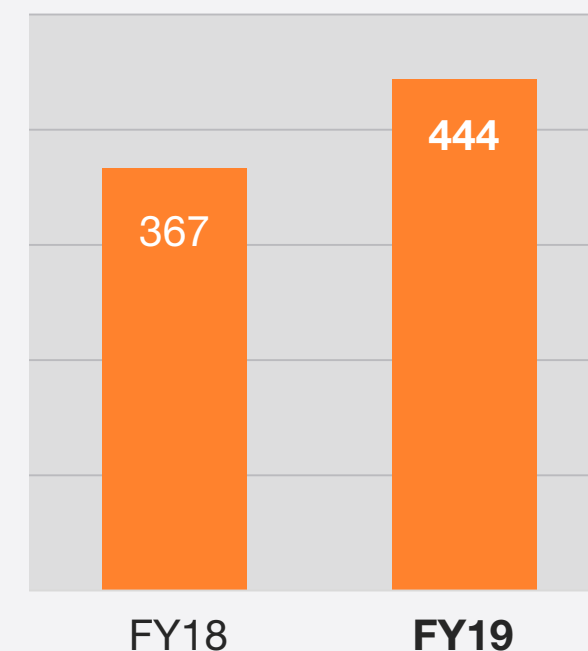


	Year ended	
	31 March 2019	31 March 2018
Operating profit (£m)		
Metering	153	155
Grain LNG	74	76
Interconnectors	64	65
Other	(28)	(64)
	263	232
Post tax share of JVs (£m)		
Interconnectors*	29	35
Millennium	18	14
Other	6	5
	53	54
Total NGV	316	286

* Includes Britned and Nemo

Operating profit, share of joint venture profit after tax and investment calculated at constant currency
Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

Capital investment (£m)



- Increased investment in interconnectors
- Interconnectors to contribute around £250m of EBITDA by 24/25

Other activities

	Year ended	
	31 March 2019	31 March 2018
Operating profit (£m)		
Property	181	84
Corporate centre & other	(44)	(89)
	137	(5)
Post tax share of JVs (£m)		
St William	(17)	(9)
Other	4	-
	(13)	(9)
Total Other activities	124	(14)

- Operating profit increases
 - Fulham transaction completed at the end of the year
 - legal settlements of £95m, partially offset by one-off pension charges

Total investment¹

£179m

FY18: **£160m**

- Increased capital investment, driven by NG Partners

¹ Excludes investment in St. William joint venture

Operating profit, share of joint venture profit after tax and investment calculated at constant currency

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

Interest, tax and earnings

Finance
costs

£993m

1% **lower** than FY18

- Lower RPI
- Effective interest rate of 4.3%

Underlying
effective tax rate¹

19.6%

at **£(476)m**

- Tax rate 420bps lower than 17/18, due to tax reform
- Underlying tax charge £117m lower than 17/18

Underlying
earnings²

£1,995m

FY18: **£1,944m**

- 3,386m weighted average shares
- 58.9p/share

1 Excluding joint ventures and associates

2 Underlying results attributable to equity shareholders

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

Cash flow and net debt

£m	Year ended 31 March 2019
Underlying operating profit	3,427
Depreciation & amortisation	1,588
Exceptional items	(400)
Working capital & other	(151)
Net operating cash flow	4,464
Net debt	(26,529)

RCF/Net debt

9.4%

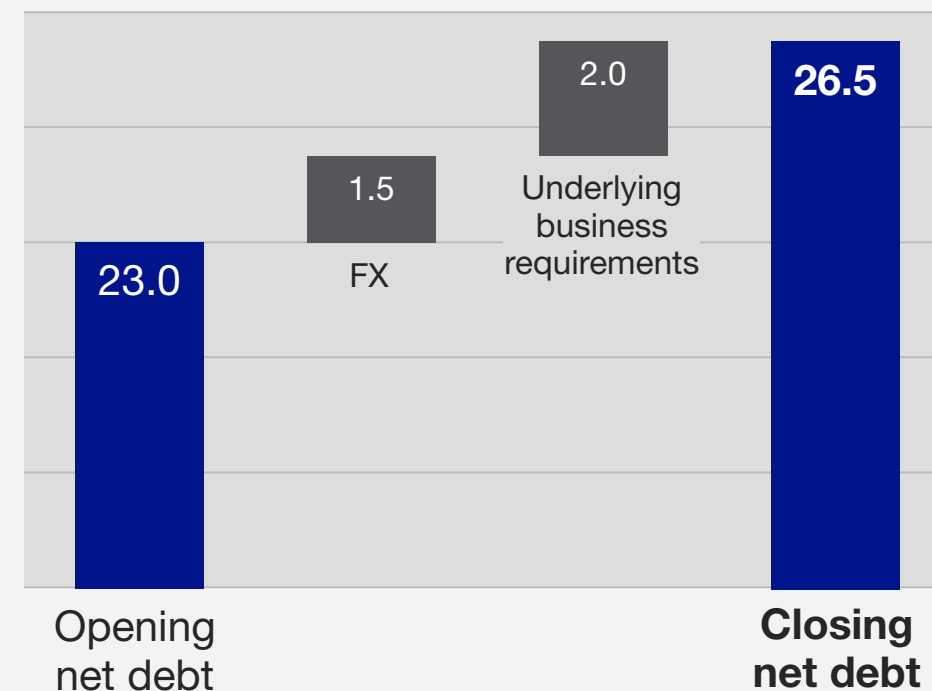
FFO/Net debt

12.6%

Excluding exceptional items:

10.8%**14.7%**

Net debt (£bn)



Net debt slightly lower than guidance - exceptional costs partially offset by favourable timing

Capital investment to increase to almost £5bn

US Regulated investment

- Continued investment to update and modernise the networks
- Supported by recent filings requests for Massachusetts Electric and KEDNY & KEDLI

UK Regulated investment

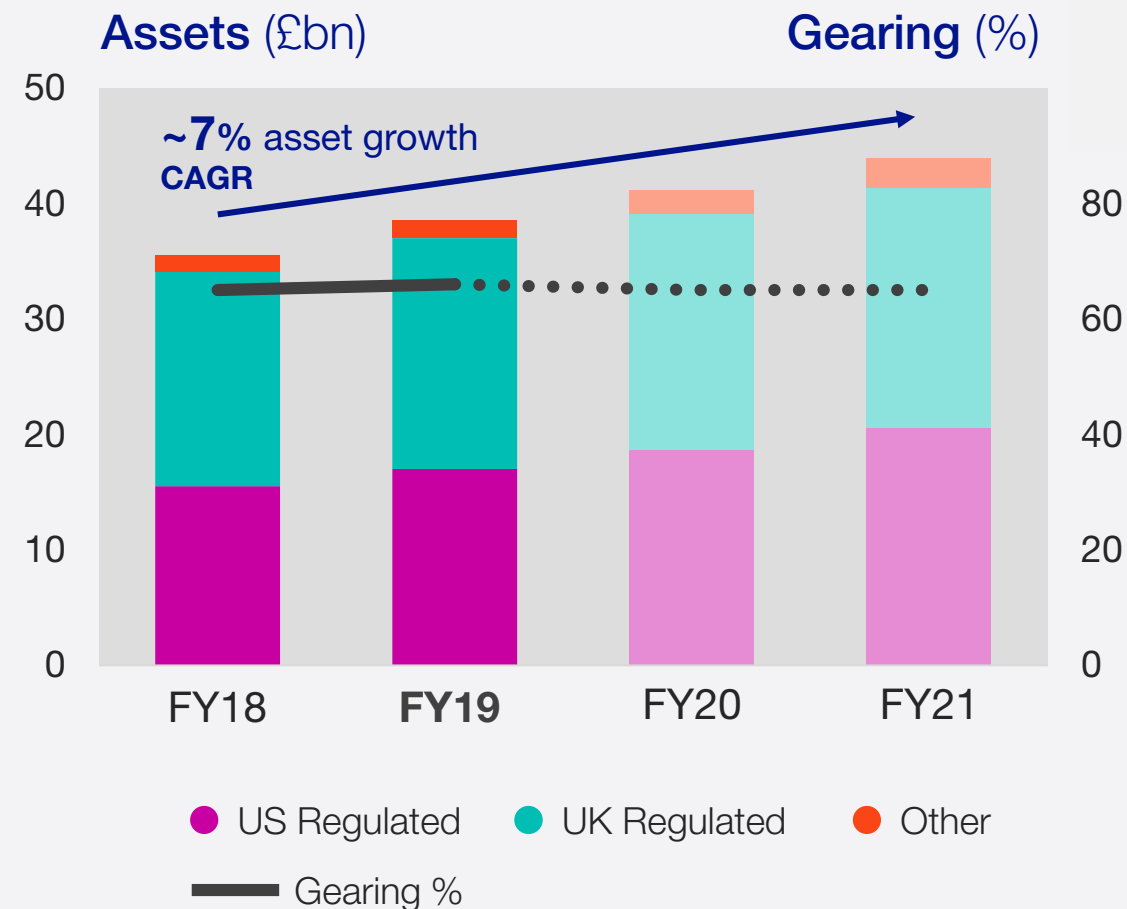
- Two thirds of spend relates to asset health
- Increased spend on undergrounding power lines in Dorset

NGV & Other

- Significant increase in interconnector spend
- Initial investments in large scale renewables

Efficiently funding growth

- Gearing of 66% at March 2019
- Investment expected to increase to around £5bn in 19/20 and 20/21
- Financing growth through
 - new debt issued at attractive rates
 - benefit from Cadent sale proceeds in June
 - internally generated capital, delivered through strong operational performance
 - additional capital generated by the scrip in 19/20 and 20/21
- Gearing to continue to be at the mid-sixty percent level in 19/20 and 20/21

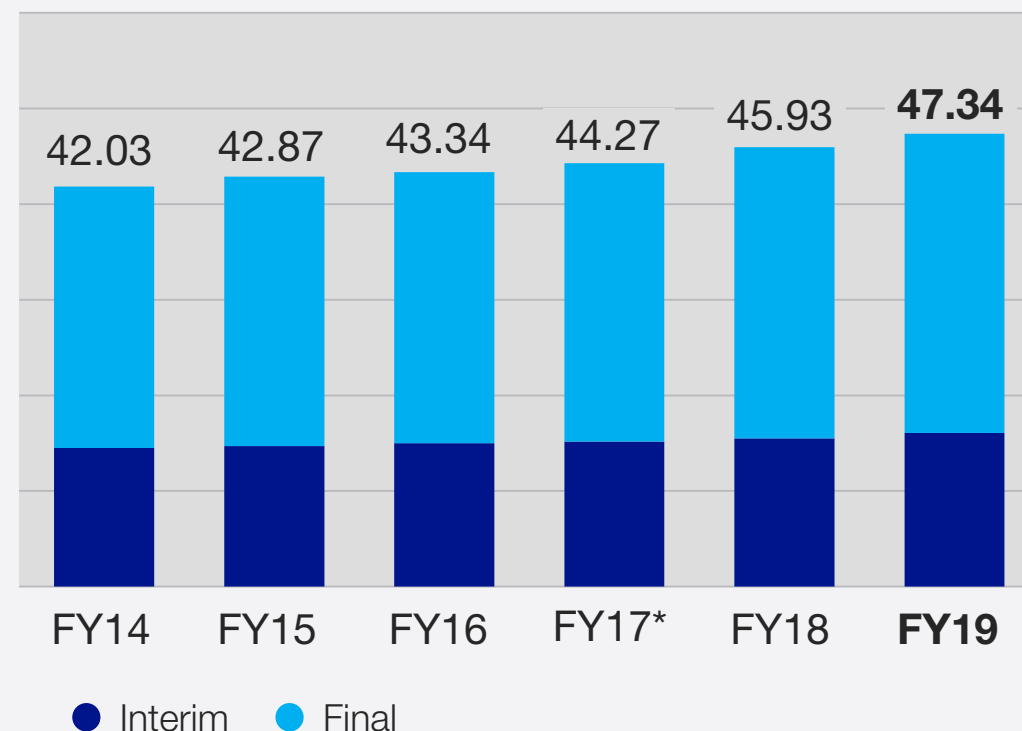


Value Added supporting long-term returns

Value added at constant currency

Net asset growth	£3.0bn
Dividend paid	£1.2bn
Growth in net debt	£(2.1)bn
Value added	£2.1bn
Value added per share	61.2p

Dividend per share (pence)



* Excludes special dividend of 84.375p

FY19/20 technical guidance

Regulated performance

- UK regulated operations expected to deliver outperformance of 200-300 bps
 - £50m benefit from cost efficiency programme in 19/20
- US RoE expected to improve to at least 95% of the allowed return
 - \$30m benefit from US cost efficiency programme in 19/20

NG Ventures and Other activities

- Non-repeat of Fulham transaction and legal settlements
- First year of Nemo and St William joint venture profits

Interest and tax charge

- Interest charge to increase, including growth in average net debt and absence of one-off benefits in 18/19
- Effective tax rate on profits generated in the year of around 21%

Net debt

- ~£1bn increase in net debt, including receipt of Cadent proceeds and £0.4bn impact of IFRS16

Summary

- Efficiently delivered £4.5bn capital programme
- Maintained good returns performance
- Financial position remains strong
 - funding growth of around 7% in the near-term
 - underpinning progressive dividend policy





Priorities & Outlook

John Pettigrew
Chief Executive

National Grid's role in enabling the energy transition

Power and heat networks are at the heart of the energy system

We create value for our **customers**



- Affordable energy
- Maximising efficiency
- Meet changing customer needs

By delivering world class **networks**



- Safe
- Reliable
- Resilient
- Smart

And driving **decarbonisation**



- Enabling renewables
- Whole system approach
- Facilitating growth in EVs
- Decarbonising heat

Creating long term value for shareholders

US priorities & outlook

Delivering for our customers

- Three key focus areas:
 - improving customer experience
 - efficient and safe service delivery
 - fair and progressive regulatory settlements
- Invest in customer e-billing portal
 - ambition of universal paperless billing
- Upgrade our gas business IT systems, providing
 - more efficient workforce management
 - more responsive customer service
 - further cost efficiencies

nationalgrid



US priorities & outlook

Evolving regulatory frameworks

- Regulatory strategy to move to forward-looking incentive-based multi-year agreements
 - greater benefits for customers
 - higher returns for shareholders

Massachusetts Electric rates

Summary of proposal

- 5 year rate plan from October 2019
- RoE of 10.5%
- \$300m annual capex allowance

KEDNY / KEDLI Gas rates

Summary of proposal

- 4 year rate plan from April 2020
- Year 1 RoE of 9.65%
- \$962m annual capex allowance KEDNY
- \$586m annual capex allowance KEDLI

UK priorities & outlook

Embedding cost efficiencies

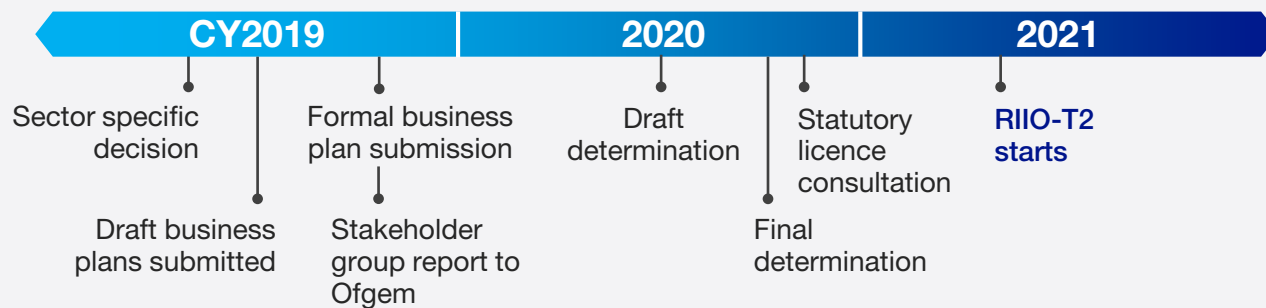
- Three key focus areas:
 - embed customer cost efficiency programme
 - deliver capital investment efficiently
 - continue regulatory development
- Go-live with new IT systems
- Complete Feeder 9 tunnelling
- Start undergrounding work on Dorset VIP project



UK priorities & outlook

Achieving a fair regulatory outcome

- Ofgem's RIIO-2 proposals a step in the right direction, however:
 - current proposals won't bring change consumers need
 - require a fair risk/return balance for both consumers and investors
- Next step – submit draft business plans for stakeholder comment
- Consultation on final licence modifications for Hinkley-Seabank expected in the summer



NGV priorities & outlook

Interconnectors driving strong growth

- Interconnectors provide cost-effective source of energy to meet UK demand
 - 7.8GW importing ~90% low carbon energy by 2025
- Continue to successfully deliver interconnector projects
- Geronimo acquisition to complete in June



Our contribution

At the forefront of the energy transition

- Environmental and sustainability goals integral part of our business priorities
- Significant progress on decarbonisation targets
 - already achieved 68% reduction in emissions and reviewing 2050 target
- Focus on eight UN Sustainable Development Goals
 - enhancing the natural environment value of sites across UK
 - supporting the Government’s Inclusive Economy Partnership, reporting on disability, mental health and wellbeing in the workplace



Strong outlook for growth maintained

- Investment of nearly £5bn in both 19/20 and 20/21
- Vast majority of investment covered by regulatory arrangements

Targeting asset growth of **5-7% per annum** assuming 3% inflation



At constant currency

~£10bn of investment over the next two years



Summary

- Delivered strong organic growth and strategic progress
 - underpinning our total return proposition
 - delivering significant customer benefits
- Contributing to the evolution of regulatory frameworks in US and UK
- Strong balance sheet supporting long term growth and dividends





John Pettigrew
Chief Executive

Q&A



Andy Agg
Chief Financial Officer

Appendices

UK Electricity Transmission operating profit

For the year ended 31 March (£m)	2019	2018
Revenue	3,351	4,154
Pass through costs	(1,397)	(2,243)
Net revenue	1,954	1,911
Depreciation & amortisation	(493)	(475)
Regulated controllable costs	(332)	(321)
Pensions	(49)	(50)
Other costs	(65)	(24)
Total UK Electricity Transmission operating profit	1,015	1,041

Adjusted results, excluding exceptional items and remeasurements

UK Gas Transmission operating profit

For the year ended 31 March (£m)	2019	2018
Revenue	896	1,091
Pass through costs	(227)	(257)
Net revenue	669	834
Depreciation & amortisation	(181)	(194)
Regulated controllable costs	(144)	(146)
Pensions	(27)	(18)
Other costs	(14)	11
Total UK Gas Transmission operating profit	303	487

Adjusted results, excluding exceptional items and remeasurements

US Regulated operating profit

For the year ended 31 March (£m)	2019	2018
Revenue	9,846	9,644
Pass through costs	(3,978)	(3,957)
Net revenue	5,868	5,687
Depreciation & amortisation	(700)	(660)
Regulated controllable costs	(1,895)	(1,789)
Pensions & OPEBs	(94)	(100)
Bad debts	(146)	(104)
Other costs	(1,309)	(1,268)
Total US Regulated operating profit	1,724	1,766

At constant currency

Adjusted results, excluding exceptional items and remeasurements

OPEBs = other post employment benefits

Metering, Grain LNG, French interconnector and Property operating profit

For the year ended 31 March (£m)	2019	2018
Revenue	268	279
Depreciation & amortisation	(40)	(60)
Operating costs	(75)	(64)
Metering operating profit	153	155
Revenue	222	209
Depreciation & amortisation	(68)	(66)
Operating costs	(80)	(67)
Grain LNG operating profit	74	76
Revenue	85	84
Depreciation & amortisation	(5)	(5)
Operating costs	(16)	(14)
French interconnector operating profit	64	65
Revenue	183	90
Depreciation & amortisation	(2)	(1)
Operating costs	-	(5)
Property operating profit	181	84

Adjusted results, excluding exceptional items and remeasurements

Metering including Smart Metering

Exchange rates

For the year ended 31 March (£m)	2019	2018
Closing \$ / £ rate	1.30	1.40
Average \$ / £ rate for the period	1.31	1.36

For the year ended 31 March (£m)	2018
Impact on operating profit ¹	64
Impact on interest ¹	(27)
Impact on tax, JVs and minority interests ¹	(14)
Net impact on earnings¹	23
Impact on closing net debt ²	1,462
Impact on book value of assets ²	347

¹ Currency impact calculated by applying the average 2018/19 rate to 2017/18 results

² Currency impact calculated by applying the closing March 2019 rate to March 2018 balances

Adjusted results, excluding exceptional items and remeasurements

Pensions & other post employment benefit obligations (IAS 19 data)

At 31 March 2019 (£m)	UK		US		Total
	ESPS	NGUK PS	Pensions	OPEBs ¹	
Fair value of assets	3,189	12,318	6,646	2,640	24,793
Present value of liabilities	(3,115)	(11,161)	(7,155)	(3,580)	(25,011)
Net (liability) / asset	74	1,157	(509)	(940)	(218)
Taxation	(13)	(197)	133	246	170
Net (liability) / asset net of taxation	61	960	(376)	(694)	(48)
Discount rates	2.4%	2.4%	3.95%	3.95%	

¹ OPEBs = other post employment benefits

Timing impacts

£m	UK Electricity Transmission	UK Gas Transmission	US Regulated	Total
2018/19 Opening balance	(44)	93	247	296
2018/19 Opening balance restatement adjustment	3	4	(6)	1
2018/19 over / (under) recovery	(77)	(38)	223	108
2018/19 Closing balance	(118)	59	464	405
2017/18 Opening balance	(30)	111	106	187
2017/18 over / (under) recovery	(14)	(18)	141	109
2017/18 Closing balance	(44)	93	247	296
Year on year timing variance	(63)	(20)	82	(1)

2017/18 opening balance restatement reflects finalisation of timing balances

All USD balances stated using the average 18/19 rate of \$1.3054 to £1

2018/19 closing timing balance as at 31 March 2019 at closing rate (\$1.302 to £1): £407m

UK Transmission

Regulated asset values ('RAV') and returns

	UK Electricity Transmission	UK Gas Transmission
Regulator	Ofgem	Ofgem
RAV	£13,537m	£6,155m
Base allowed real return (assumed CoD 2.22%)	4.13% (‘vanilla’ WACC)	3.94% (‘vanilla’ WACC)
Allowed RoE (nominal)	10.2%	10.0%
Achieved RoE (nominal)	13.7%	9.5%
Equity / debt (assumed)	40 / 60	37.5 / 62.5
Sharing factors (shareholder retention at RoE)	47% plus incentive schemes	44% plus incentive schemes

CoD = Cost of Debt

New York jurisdiction

Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity
as at 31 March 2019

Returns are those for the fiscal year ended
31 March 2019

	Long Island (KEDLI)	Downstate New York (KEDNY)	Upstate New York (NMPC Gas)	Upstate New York (NMPC Electric)
Regulator	New York PSC	New York PSC	New York PSC	New York PSC
Rate base	\$2,630m	\$3,711m	\$1,266m	\$5,358m
Base allowed return	9.00% (RoE)	9.00% (RoE)	9.00% (RoE)	9.00% (RoE)
Achieved return	9.9%	6.2%	9.8%	9.4%
Equity / debt (assumed)	48 / 52	48 / 52	48 / 52	48 / 52
Sharing factors (shareholder retention at RoE)	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%
Last / next rate case filing	Effective from April 2020	Effective from April 2020	Effective from April 2018	Effective from April 2018

Massachusetts and Rhode Island jurisdiction

Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity
as at 31 March 2019

Returns are those for the fiscal year ended
31 March 2019

	Massachusetts Electric¹	Massachusetts Gas²	Narragansett Distribution (Electric and Gas)³
Regulator	Massachusetts DPU	Massachusetts DPU	Rhode Island PUC
Rate base	\$2,564m	\$2,761m	\$1,666m
Base allowed return	9.9% (RoE)	9.5% (RoE)	9.3% (RoE)
Achieved return	7.8%	7.4%	7.7%
Equity / debt (assumed)	51 / 49	50 / 50	51 / 49
Sharing factors (shareholder retention at RoE)	100% to 9.9% 50% above 9.9%	100%	100% to 9.5% 50% to 10.5% 25% above 10.5%
Last / next rate case filing	Effective from October 2019	Effective from October 2018	Effective from September 2018

¹ Includes Nantucket Electric. The rate base includes transmission assets

² Massachusetts Gas currently comprises two separate entities: Boston Gas and Colonial Gas. Base allowed and achieved RoE's are weighted averages (using rate base)

³ Narragansett comprises two separate entities: Narragansett Gas and Narragansett Electric. Base allowed and achieved RoE's are weighted averages (using rate base)

FERC jurisdiction

Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity
as at 31 March 2019

Returns are those for the fiscal year ended
31 March 2019

	New England Power	Narragansett Electric (Transmission)	Other (incl Canadian interconnector)¹	Long Island Generation²
Regulator	FERC	FERC	FERC	FERC
Rate base	\$1,630m	\$744m	\$79m	\$454m
Base allowed return	10.6% (RoE)	10.6% (RoE)	13.0% (RoE)	9.9% (RoE)
Achieved return	11.0%	11.3%	13.0%	14.2%
Equity / debt (assumed)	66 / 34	50 / 50	100 / 0	47 / 53
Sharing factors (shareholder retention at RoE)	100%	100%	100%	100%
Last / next rate case filing	Monthly formula rates	Monthly formula rates	Monthly formula rates	Effective from May 2013

¹ National Grid earns a return on its ~54% stake in the Canadian interconnector

² Long Island Generation rate base includes both baseload and peaking plant

For the year ended 31 March (£m)	2019	2018 (constant currency)	change
UK RAV ¹	19,692	19,005	687
US rate base	17,565	16,087	1,478
NG Ventures and other business assets	2,815	2,300	515
Other balances ¹	1,462	1,103	359
Total group regulated assets and other balances	41,534	38,495	3,039
Goodwill	5,869	5,869	-
Net debt	(26,529)	(24,401)	(2,128)
Equity	20,874	19,963	911
Share buy-backs			-
Dividend paid during the year			1,160
Value Added			2,071
Value Added per share (pence)			61.2p

¹ Restated for opening balance adjustments following Regulatory Reporting Pack process in 2018

Group Return on Equity

For the year ended 31 March (£m)	2019	2018
Regulated financial performance	3,318	3,392
IFRS operating profit for non-regulated companies ¹	424	255
Share of post tax results of joint ventures	40	238
Non-controlling interest	(3)	(1)
Treasury managed interest	(1,037)	(980)
Group tax charge	(488)	(639)
Tax on adjustments	(34)	27
Adjusted Group profit after tax for RoE	2,220	2,292
Opening rate base/RAV	35,045	32,446
Opening share of Cadent RAV	-	512
Opening other	2,298	1,787
Opening goodwill	5,852	5,626
Opening capital employed	43,195	40,371
Opening net debt	(24,345)	(21,770)
Opening Equity	18,850	18,601
Group RoE – nominal (adjusted group profit after tax / group equity value)	11.8%	12.3%

¹ Adjusted to remove element of corporate centre costs included in regulated financial performance
Adjusted results, excluding exceptional items and remeasurements

Weighted average number of shares

For the year ended 31 March	2019	2018
Number of shares (millions):		
Current period opening shares	3,355	
Scrip dividend shares (weighted issue)	27	
Other share movements (weighted from issuance/repurchase)	4	
Weighted average number of shares	3,386	3,461
Underlying earnings (£m) - continuing operations	1,995	1,944
Underlying EPS (restated) - continuing operations	58.9p	56.2p

Business performance, excluding exceptional items and remeasurements

Underlying numbers, continuing operations

Interest cover

For the year ended 31 March (£m)	2019	2018
Interest expense (income statement)	1,066	1,128
Hybrid interest reclassified as dividend	(51)	(51)
Capitalised interest	135	128
Pensions interest adjustment	(4)	(49)
Interest on lease rentals adjustment	11	16
Unwinding of discounts on provisions	(74)	(75)
Other interest adjustments	1	12
Adjusted interest expense	1,084	1,109
Net cash inflow from operating activities (2018 and 2019 continuing)	4,389	4,710
Interest income on financial instruments	68	57
Interest paid on financial instruments	(914)	(853)
Dividends received	201	213
Working capital adjustment	(40)	(118)
<i>add back</i> excess employer pension contributions	260	211
<i>add back</i> Hybrid interest reclassified as dividend	51	51
<i>add back</i> lease rentals	34	86
Difference in net interest expense in income statement to cash flow	(186)	(178)
Difference in current tax in income statement to cash flow	(13)	(206)
<i>add back</i> current tax related to prior years	(52)	(22)
Net cash inflow from discontinued operations	(71)	(207)
Funds from operations (FFO)	3,727	3,744
Interest cover:	4.4x	4.4x
(Funds from operations + adjusted interest expense) / adjusted interest expense		

Appendix 16

RCF:Debt

For the year ended 31 March (£m)	2019	2018
Funds from operations (FFO)	3,727	3,744
Hybrid interest reclassified as dividend	(51)	(51)
Ordinary dividends paid to shareholders	(1,160)	(1,316)
Retained cash flow (RCF) (excluding share buybacks)	2,516	2,377
Repurchase of shares	-	(178)
RCF (net of share buybacks)	2,516	2,199
Borrowings	28,730	26,625
Less		
50% hybrid debt	(1,039)	(1,050)
Cash & cash equivalents	(252)	(329)
Restricted cash	-	-
Financial and other investments	(1,311)	(2,304)
Underfunded pension obligations	845	857
Operating leases adjustment	248	408
Derivative asset removed from debt	141	(479)
Currency swaps	38	117
Nuclear decommissioning liabilities reclassified as debt	18	5
Collateral - cash received under collateral agreements	(558)	(878)
Accrued interest removed from short-term debt	(223)	(195)
Adjusted Net Debt (includes pension deficit)	26,637	22,777
RCF (excluding share buybacks)/adjusted net debt	9.4%	10.4%
RCF (net of share buybacks)/adjusted net debt	9.4%	9.7%

UK Electricity Transmission net revenue

For the year ended 31 March (£m)		2019
Revenue		3,351
Net timing adjustment		77
Pass through costs		
BSIS costs	(1,196)	
Electricity Transmission Owner (ETO) pass through costs	(201)	
		(1,397)
Net revenue adjusted for timing		2,031

UK Electricity Transmission operating profit

For the year ended 31 March (£m)

2019

Net Revenue adjusted for timing

Transmission Owner (ETO) excluding incentives	1,792	
ETO incentives	18	
System Operator (ESO) including incentives	220	
Other (including legal settlements)	1	
		2,031
Depreciation & Amortisation		
Electricity Transmission Owner	(453)	
Electricity System Operator	(40)	
		(493)
Regulated Controllable costs, pensions and other costs		
Electricity Transmission Owner	(296)	
Electricity System Operator	(150)	
		(446)

Total UK Electricity Transmission operating profit adjusted for timing

Electricity Transmission Owner	1,061	
Electricity System Operator	30	
Other	1	
Total UK Electricity Transmission operating profit adjusted for timing	1,092	
Timing adjustment		(77)
Total UK Electricity Transmission operating profit: headline	1,015	

	£m
Ofgem annual iteration TO revenue	1,278
- model non-controllable costs	(88)
+ inflate to actual 17/18 prices	375
Ofgem model net revenue	1,565
+ network innovation allowance, contributions, pensions true up and other	9
+ excluded services income	218
TO net revenue excluding timing and incentives	1,792

UK Gas Transmission net revenue

For the year ended 31 March (£m)		2019
Revenue		896
Net timing adjustment		38
Pass through costs		
Gas Transmission Owner (GTO) pass through costs	(144)	
Gas System Operator (GSO) pass through costs	(83)	
Net revenue adjusted for timing		(227)
		707

Incentives (excluding totex), true ups (non-controllable costs, pensions etc.) and revenue over/under recoveries

	£m
Deferred for future recovery/(return):	
Incentives	21
True ups	(51)
Revenue under/(over) recovery	14
(Collection)/return of prior year deferrals	54
Net timing adjustment	38

UK Gas Transmission operating profit

For the year ended 31 March (£m)

2019

Net Revenue adjusted for timing

Transmission Owner (GTO) excluding incentives	557	
GTO incentives	5	
System Operator (GSO) excluding incentives	96	
GSO incentives (excluding revenue drivers)	23	
Other including LNG Storage	26	
		707
Depreciation & Amortisation		
Gas Transmission Owner	(157)	
Gas System Operator	(24)	
		(181)
Regulated Controllable costs, pensions and other costs		
Gas Transmission Owner	(128)	
Gas System Operator	(56)	
Other	(1)	
		(185)
Total UK Gas Transmission operating profit adjusted for timing		
Gas Transmission Owner	277	
Gas System Operator	39	
LNG Storage & Other	25	
Total UK Gas Transmission operating profit adjusted for timing		341
Timing adjustment		(38)
Total UK Gas Transmission operating profit: headline		303

	£m
Ofgem annual iteration TO revenue	527
- model non-controllable costs	(110)
+ inflate to actual 17/18 prices	131
Ofgem model net revenue	548
+ network innovation allowance, contributions, pensions true up and other	5
+ excluded services income	4
TO net revenue excluding timing and incentives	557

	£m
Ofgem annual iteration SO revenue	73
+ inflate to actual 17/18 prices	23
Ofgem model net revenue	96
SO net revenue excluding timing and incentives	96

Reconciliation of adjusted EPS to statutory EPS (including and excluding timing and major storm costs)

For the year ended 31 March (pence)	2019	2018
Underlying EPS from continuing operations	58.9	56.2
Timing and major storm costs	0.1	(0.9)
Adjusted EPS from continuing operations	59.0	55.3
Exceptional items after tax from continuing operations	(14.2)	44.3
Remeasurements after tax from continuing operations	(0.5)	2.9
EPS from continuing operations	44.3	102.5
Statutory EPS from discontinuing operations	0.3	0.1
Statutory EPS	44.6	102.6